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| **Trade** | | **Tour Guide** |
| **AUSTRALIAN QUALIFICATION** | | SIT60112 Advanced Diploma of Travel and Tourism (Tour Guide) |
| **ENTRY PATHWAY** | | |
| SITTGDE301 | Work as a guide | |
| SITTGDE303 | Lead tour groups | |
| SITTGDE304 | Prepare and present tour commentaries or activities | |
| SITTGDE305 | Develop and maintain the general and regional knowledge required by guides | |
| SITXCCS401 | Enhance the customer service experience | |
| SITXCCS501 | Manage quality customer service | |
| SITXCOM201 | Show social and cultural sensitivity | |
| SITXFIN501 | Prepare and monitor budgets | |
| SITXHRM402 | Lead and manage people | |
| SITXMGT401 | Monitor work operations | |
| SITXMGT501 | Establish and conduct business relationships | |
| SITXWHS301 | Identify hazards, assess and control safety risks | |
| **CORE UNITS OF COMPETENCY** | | |
| BSBFIM601A | Manage finances | |
| BSBMGT617A | Develop and implement a business plan | |
| BSBRSK501B | Manage risk | |
| SITTPPD601 | Develop tourism products | |
| SITXGLC501 | Research and comply with regulatory requirements | |
| SITXMPR502 | Develop and implement marketing strategies | |
| SITXWHS601 | Establish and maintain a work health and safety system | |
| **ELECTIVE UNITS OF COMPETENCY** | | |
| SITTPPD502 | Assess tourism opportunities for local communities | |
| SITTPPD602 | Develop environmentally sustainable tourism operations | |
| SITTPPD603 | Develop culturally appropriate tourism operations | |
| **IMPORTED UNITS** **OF COMPETENCY** | | |
| SIRXSLS201 | Sell products and services | |
| HLTAID003 | Provide first aid | |

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| **Vietnam - Vocational Package of Training (VPT)** | **Tour Guide** |
| **VPT QUALIFICATION** | SIT30513 Certificate III in Guiding |

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| **CORE UNITS OF COMPETENCY** | |
| HLTAID003 | Provide first aid |
| SITTGDE301 | Work as a guide |
| SITTGDE303 | Lead tour groups |
| SITTGDE304 | Prepare and present tour commentaries or activities |
| SITTGDE305 | Develop and maintain the general and regional knowledge required by guides |

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| SITXCCS303 | Provide service to customers |

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| SITXCOM201 | Show social and cultural sensitivity |

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| SITXWHS101 - | Participate in safe work practices |

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| SITXWHS301 | Identify hazards, assess and control safety risks |
| **ELECTIVE UNITS OF COMPETENCY** | |
| SIRXSLS201 | Sell products and services |

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| SIRXSLS002 | Advise on products and services |

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| SITXCCS401 | Enhance the customer service experience |
| SITXHRM402 | Lead and manage people |