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| **Trade** | **Tour Guide** |
| **AUSTRALIAN QUALIFICATION** | SIT60112 Advanced Diploma of Travel and Tourism (Tour Guide) |
| **ENTRY PATHWAY** |
| SITTGDE301  | Work as a guide |
| SITTGDE303 | Lead tour groups |
| SITTGDE304 | Prepare and present tour commentaries or activities |
| SITTGDE305 | Develop and maintain the general and regional knowledge required by guides |
| SITXCCS401  | Enhance the customer service experience |
| SITXCCS501  | Manage quality customer service |
| SITXCOM201 | Show social and cultural sensitivity |
| SITXFIN501 | Prepare and monitor budgets |
| SITXHRM402  | Lead and manage people |
| SITXMGT401 | Monitor work operations |
| SITXMGT501 | Establish and conduct business relationships |
| SITXWHS301 | Identify hazards, assess and control safety risks |
| **CORE UNITS OF COMPETENCY** |
| BSBFIM601A  | Manage finances |
| BSBMGT617A | Develop and implement a business plan |
| BSBRSK501B  | Manage risk |
| SITTPPD601 | Develop tourism products |
| SITXGLC501 | Research and comply with regulatory requirements |
| SITXMPR502  | Develop and implement marketing strategies |
| SITXWHS601  | Establish and maintain a work health and safety system |
| **ELECTIVE UNITS OF COMPETENCY** |
| SITTPPD502 | Assess tourism opportunities for local communities |
| SITTPPD602 | Develop environmentally sustainable tourism operations |
| SITTPPD603 | Develop culturally appropriate tourism operations |
| **IMPORTED UNITS** **OF COMPETENCY** |
| SIRXSLS201 | Sell products and services |
| HLTAID003 | Provide first aid |

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| **Vietnam - Vocational Package of Training (VPT)** | **Tour Guide** |
| **VPT QUALIFICATION** | SIT30513 Certificate III in Guiding  |

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| **CORE UNITS OF COMPETENCY** |
| HLTAID003 | Provide first aid |
| SITTGDE301  | Work as a guide |
| SITTGDE303 | Lead tour groups |
| SITTGDE304 | Prepare and present tour commentaries or activities |
| SITTGDE305 | Develop and maintain the general and regional knowledge required by guides |

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| SITXCCS303 | Provide service to customers |

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| SITXCOM201 | Show social and cultural sensitivity |

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| SITXWHS101 - | Participate in safe work practices |

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| SITXWHS301 | Identify hazards, assess and control safety risks |
| **ELECTIVE UNITS OF COMPETENCY** |
| SIRXSLS201 | Sell products and services |

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| SIRXSLS002 | Advise on products and services |

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| SITXCCS401  | Enhance the customer service experience |
| SITXHRM402  | Lead and manage people |