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| **Trade**  | **Tour Guide** |
| **2016 QUALIFICATION** | **SIT60116 Advanced Diploma of Travel and Tourism Management (Tour Guide)** |
| **CORE UNITS OF COMPETENCY** |
| BSBDIV501 | Manage diversity in the workplace |
| BSBMGT617 | Develop and implement a business plan |
| BSBRSK501 | Manage risk |
| BSBWRT401  | Write complex documents |
| SITTIND001  | Source and use information on the tourism and travel industry |
| SITTPPD008  | Develop tourism products |
| SITXCCS007 | Enhance customer service experiences |
| SITXCCS008 | Develop and manage quality customer service practices |
| SITXFIN002  | Interpret financial information |
| SITXFIN003 | Manage finances within a budget |
| SITXFIN004 | Prepare and monitor budgets |
| SITXGLC001 | Research and comply with regulatory requirements |
| SITXHRM003 | Lead and manage people |
| SITXMGT001 | Monitor work operations |
| SITXMGT002 | Establish and conduct business relationships |
| SITXMPR007 | Develop and implement marketing strategies |
| SITXWHS004 | Establish and maintain a work health and safety system |
| **ELECTIVE UNITS OF COMPETENCY** |
| **Group A – 6 units** |
| SITTTSL002 | Access and interpret product information  |
| SITTTSL005  | Sell tourism products and services  |
| SITTGDE004  | Lead tour groups |
| SITTGDE005 | Prepare and present tour commentaries or activities |
| SITTGDE006  | Develop and maintain the general and regional knowledge required by guides |
| SITXCCS002 | Provide visitor information  |
| **ADDITIONAL ELECTIVE UNITS**  |
| HLTAID003 | Provide first aid |
| SITTGDE002 | Work as a guide |
| SITXCOM002 | Show social and cultural sensitivity |
| SITXWHS002  | Identify hazards, assess and control safety risks |

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| **Trade** | **Tour Guide** |
| **2016 QUALIFICATION** | **SIT30516 Certificate III in Guiding**  |
| **CORE UNITS OF COMPETENCY**  |
| HLTAID003 | Provide first aid |
| SITTGDE002  | Work as a guide |
| SITTGDE004 | Lead tour groups |
| SITTGDE005 | Prepare and present tour commentaries or activities |
| SITTGDE006 | Develop and maintain the general and regional knowledge required by guides |

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| SITXCCS006 | Provide service to customers |

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| SITXCOM002 | Show social and cultural sensitivity |

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| SITXWHS001 | Participate in safe work practices |

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| SITXWHS002 | Identify hazards, assess and control safety risks |
| **ELECTIVE UNITS OF COMPETENCY**  |
| SITTTSL002 | Access and interpret product information  |
| SIRXPDK001 | Advise on products and services |
| Plus any **two core units** from SIT60112 Advanced Diploma of Travel and Tourism (Tour Guide) |